



ALLEGHENY PEPSI-COLA BOTTLING COMPANY

GENERAL ACCOUNTING OFFICE

1650 UNION AVENUE • BALTIMORE, MARYLAND 21211 • 301/366-3500

March 5, 1979

Technical Data Systems, Incorporated
7716 Delano Road
Clinton, MD 20735

This is to advise of our position on our relationship with your firm. For the past three years, our two firms have been associated very closely due to the switch over from our Univac System to our Burroughs System. As you well realize, we experienced many problems in the conversion from our card batch oriented system to our terminal on line system.

After our Burroughs on line system was installed, we experienced many difficulties due to the lack of knowledge of many of our personnel with regards to this advanced technology that we were using. In discussing this matter with other members of our firm, we feel that we would have been unable to accomplish what we have without the valuable assistance of your firm.

Please be advised that you have our approval to use this letter as a letter of recommendation to any firm that you are soliciting for future business. We feel that your firm deserves the highest recommendation that you can receive for the outstanding work that you are doing for us.

Yours truly,

A handwritten signature in cursive script that reads "J. R. Serio".

J. R. Serio
Group Controller

JRS/dp